KREC Approved Continuing Education Providers

Schools are listed alphabetically. Scroll through the pages to find available courses by school.

To search by topic: Click the keys "Ctrl-F" to open a Find box at the bottom of your screen. Then type a keyword (e.g., Commercial, Core).

1st Attemp	ot (At Your Pace O	nline)			0059 tion/Contact Inf
Grants Pass,		Tony Bowers			
www.ayporeal		contact@atyourpaceonline.com	1		
Phon∈(877) 72	24-6150				
Fax				programs@aty	<u>ourpaceonline</u>
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17617	Equality and Money in	Real Estate	6		✓
E17618	Fair Housing, Financir	ng & Legal Agreements	9		✓
M17624	Required Salesperson	& Broker Core	3		✓
MB7621	Required Broker Core	: Trust Account & Brokerage Mgmt	3		✓
360 Trainir 6801 N Capita Austin TX 787	al of TX Hwy Ste 150	Mohammed Itratullah			0055 tion/Contact Inf
www.360traini Phon∈(888) 36 Fax (512) 85	ing.com 60-8764	mohammed.itratullah@360train Jonny White jonny.white@360training.com	ing.com	faisal.sarosh@	2360training.co
Course O	<u>fferings</u>		Hours	Classroom	Distance
A17457	Estimating the Gross I	_iving Area	3		✓
A17460	Real Estate Appraisal		3		✓
E17454	1031 Real Estate Excl	nange	3		✓
E17455	Asset Management		3		✓
E17456	Deeds		3		✓
E17458	Home Inspection		3		✓
E17459	Liens, Taxes and Fore	closures	3		✓
E17461	Real Estate Math		3		•
E17462	Real Property Owners	hip and Land Use	3		•
E17463	Titles and Records		3		•

640 Scott St Valley Center	ontechnologies.com	Amy Anderson amy@advancedradontechnolog	ies.com	Alternate Loca	0058 tion/Contact Inf
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17592	Radon Education in Real	Estate	3	✓	
795 Midland S Brighton CO 8	0601 ndreamreschool.com	School, LLC Todd Cordrey states@americandreamreschool	ol.com		0106 tion/Contact Inf
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17841	Advanced CFPB: How to	Avoid Being Embarrassed at Clo	3		✓
E17842	Common Mistakes Made	by Real Estate Rookies and the	3		•
E17843	Contracts and Risk Mana	agement	3		✓
E17844	Finance Basics "Know yo	our Numbers"	3		✓
E17845	Listing Agreements That	Work	3		•
E17846	Multiple Offers, Escalatio	n Clauses, and Hot Markets	3		•
E17847	Recognizing Discriminati	on in Fair Housing	3		✓
E17848	Safety for Brokers While	Showing Properties and Staging	3		•
E17849	Short Sales for Success		3		•
E17850	Sound Practices for the F	Preparation and Presentation of E	3		•
E17851	Valuation, Marketing, Ne	gotiations, & Closing the Sale	3		•
E17852	Working with Fix and Flip	Real Estate Investors	3		•
Career Aca 12021 E 13th, Wichita KS 67 www.penfedks Phone(316) 42 Fax (316) 63	7206 <u>s.com</u> 25-2841	e - Penfed Realty Patrick Kelly patrick.kelly@penfedrealty.com			0057 tion/Contact Inf
<u>Course O</u> E17466	fferings NAR Code of Ethics		Hours 4	Classroom ✓	Distance
E17467	Short Sale and the Cons	umer	3	✓	
E17468	Helping the Consumer N	egotiate the Deal	3	✓	

E17469	Lawsuits and the Real	Estate Transaction	3	✓	
E17470	Title Insurance and Cl	osing: How to Protect and Better Se	3	✓	
E17471	Property Inspections, '	What a Consumer Should Know	3	✓	
E17472	Informing Customers	on Radon Issues	3	✓	
E17473	ABC's of Mortgage Le	nding	3	✓	
E17482	Nailing it all Together		3	✓	
E17593	Understanding Floorin	g Related Issues for HomeOwners	3	✓	
E17722	Science of Remodelin	g	3	✓	
M17464	Required Salesperson	& Broker Core	3	✓	
MB7465	Required Broker Core	: Common Violations	3	✓	
Career Edu 8600 Ward Pl Kansas City M www.ceskc.co Phone(800) 74 Fax	лО 64114 <u>om</u>	Mark Barker Wichita Code: ED0100 Online Code: ED0101			7206 52
Course O	<u>fferings</u>		Hours	Classroom	Distance
A17106	Appraisal Essentials		3	✓	
E17037	Selling New Homes in	the 2000s	3	✓	
E17038	Showing Homes: Selli	ng Without Misrepresentation	3	✓	
E17039	Organizational Skills for	or the Fiduciary	3	✓	
E17040	Making Contracts and	People Understandable	3	✓	
E17041	Monopoly - It's Not Jus	st a Game Anymore	3	✓	
E17042	Prospecting: Educating	g the Public About Real Estate Serv	3	✓	
E17043	Financing in the 2000s	3	3	✓	
E17044	Lawsuits		3	✓	
E17045	Examining Offer: Char	nging "For Sale" to "Sold"	3	✓	
E17046	Fair Housing - The Iss	ue Isn't Black and White	3	✓	
E17047	Home Styles and Desi	gn: What's Old, What's New	3	✓	
E17048	Priced to Sell: It Can E	Be Done	3	✓	
E17049	The Marketing Proces	s: List to Sell	3	✓	
E17050	New Home Construction	on	3	✓	
E17051	New Home Construction	on	3		•
E17052	Demonstrating Comm	ercial Property with Power	3	✓	
E17053	Pricing Commercial Pr	operty with Power	3	✓	

E17054	Building a Real Estate Team	3	✓	
E17055	Understanding Environmental Issues	3	✓	
E17056	Contract for Deed: How to Use Effectively	3	✓	
E17057	Lease Option/Purchase	3	✓	
E17058	Getting Started in Office Property	3	✓	
E17059	Understanding Agency I - Theory and Practice	3	✓	
E17060	Understanding Agency II - Service Delivery (REBAC)	3	•	
E17061	Understanding Agency III - Marketing and Promotion (RE	3	•	
E17062	Understanding Agency IV - Relocation/Office Policy (REB	3	✓	
E17063	Commercial Lawsuits: Be Careful Out There	3	✓	
E17064	Commercial Leasing: Plugging Loopholes	3	✓	
E17065	1031 Exchanges	3	•	
E17066	1031 Exchanges	3		•
E17067	Contracts	3	✓	
E17068	Home Inspections: Slaying the Deal Killer	3	✓	
E17069	Scruples - A Guide to Ethical Decision Making	3	✓	
E17070	Negotiating	3	✓	
E17071	Real Estate Confronts Reality	3	✓	
E17072	Service Power	3	✓	
E17073	Listing Presentations That Sizzle	3	✓	
E17074	Using Technology to Serve Real Estate Consumers	3	✓	
E17075	Anatomy of a House	3	✓	
E17076	Title Work: Avoiding Problems and Getting Deals Closed	3	✓	
E17077	The Code of Ethics	3	•	
E17078	The Code of Ethics	3		✓
E17079	Missouri Core Curriculum: Real Property Law	3	•	
E17080	Missouri Core	3		✓
E17081	Non-Risky Business	3	✓	
E17082	Property Management	3	✓	
E17083	Commercial Code of Ethics	3	✓	
E17084	Commercial Missouri Core	3	✓	
E17085	Effective Negotiating for Real Estate Professionals - Part	3	✓	
E17086	Effective Negotiating for Real Estate Professionals - Part	3	✓	
E17087	Creating Wealth Through Residential Investing	3	✓	
E17088	FHA Today	3	✓	

E17089	Closing the Deal	3	✓	
E17090	Survive and Thrive in a Declining Market	3	✓	
E17091	Meth: What Every Agent Should Know	3	✓	
E17092	Meth: What Every Agent Should Know	3		✓
E17093	Short Sales and Foreclosures	3	✓	
E17094	Mortgage Fraud and RESPA	3	✓	
E17095	Real Estate Law	4	✓	
E17096	Effective Negotiating	3		✓
E17097	Foreclosures and Short Sales	3		✓
E17098	Creating Wealth Through Residential Investing	3		✓
E17099	Missouri Core: Representation Options	3	✓	
E17100	How to Attract More Buyers and Create More Sales	3	✓	
E17101	Shopping Center Leasing: Going Green and Lease Negoti	3	✓	
E17102	Missouri Core: Representation Options	3		✓
E17103	Credit Scores	3	✓	
E17104	Short Sales and Foreclosures: What Real Estate Professi	6	✓	
E17105	Fair Housing	3		✓
E17107	Mortgage Fraud	3	✓	
E17108	Broker Price Opinion Resource	6	✓	
E17109	Networking and Real Estate	3	✓	
E17110	Staging a Home: Benefitting Clients and Customers Alike	3	✓	
E17111	Economic Development Financing	3	✓	
E17477	Certified Negotiation Expert	9	✓	
E17551	Identity Theft	3	✓	
E17552	Representation Options in the Commercial Spotlight	3		✓
E17566	Virtual World: Protecting and Promoting Client Interests	3	✓	
E17703	Why Do You Do What You Do?	3	✓	
E17838	Why Do You Do What You Do?	3		✓
M17032	Required Salesperson & Broker Core	3	✓	
M17033	Required Salesperson & Broker Core	3		✓
M17557	Required Salesperson & Broker Core: Commercial Spotlig	3		✓
MB7034	Required Broker Core: Managing Your Brokerage	3	✓	
MB7035	Required Broker Core: Experienced Agent Issues	3	✓	
MB7036	Required Broker Core	3		✓
MB7556	Required Broker Core: Commercial Spotlight	3		✓

	Tower Boulevard, 4th Floo I 53045	e Learning Corporation) Dana Taulli realestate@careerwebschool.co	<u>om</u>		0096 ation/Contact Inf
Phone(800) 53		direct 770-200-2521			
Fax (770) 9	19-9979	dadams@oncourselearning.cor	m	dtaulli@oncou	rselearning.co
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17118	Pricing Property to Sell		6		✓
E17119	Basic Real Estate Finan	ce	6		✓
E17120	Methods of Residential	Finance	6		✓
E17121	Tax Advantages of Hom	ne Ownership	6		✓
E17122	Tax Free Exchanges		3		✓
E17123	Ethics in Real Estate		3		✓
E17124	ADA and Fair Housing		3		✓
E17125	Real Estate Math		3		✓
E17126	Federal Law and Comm	ercial Real Estate	3		✓
E17128	Income Capitalization O	verview	3		✓
E17129	Sales Comparison Appr	oach	3		•
E17130	Cost Approach Overview	N	3		✓
E17131	Green Home Features		3		✓
E17132	Green Home Constructi	on	6		✓
E17836	Technology Trends in R	eal Estate	3		✓
MB7112	Required Broker Core -	Business Management in a Real	6		✓
MB7113	Required Broker Core -	Commercial Finance and Investm	6		✓
MB7114	Required Broker Core -	Commercial Leases	6		✓
MB7115	Required Broker Core -	Commercial Sales and Exchange	6		✓
MB7116	Required Broker Core -	Principles of Commercial Real Est	3		✓
MB7117	Required Broker Core -	Structuring Ownership in Commer	6		✓
	entice Ave Ste 200 illage, CO 80111	Mark Rackley mr@cle.com			0090 ation/Contact Inf
Fax (303) 32					
Course O			Hours	Classroom	Distance
F17789	Mever on Leases		7	✓	

	62-8841	Regina Harvey rharvey@crs.com			00064 ation/Contact Inf
Course C			Hours	Classroom	Distance
E17665	CRS 120 Converting Le	oade Into Clasings	8	Classiooiii ✓	Distance
E17666	CRS 120 Converting Le	-	8	<u> </u>	
E17667	•	am to Grow Your Business	3	<u> </u>	
E17668	_			<u> </u>	
E17669		nning and Marketing for Residentia	9	✓	
		gies for the Residential Specialist	9	✓	П
E17670	CRS 202 Effective Buy	•	9	✓	П
E17671		elling Income Properties	9	✓	
E17672	_	lutions to Close the Deal	9	✓	
E17673		to Advance Your Business	9		
E17674	-	xceptional Customer Service Refer	9	✓	
E17745	CRS 123 Mastering Re	levant, Consumer-Focused Market	8	✓	
E17746	CRS 124 Turning New	Homes Into Ongoing Revenue	8	✓	
Dennis Wa 2222 Colony	alsh & Associates Plaza				00063 ation/Contact Inf
Newport Bea	ch, CA 92660	Jenny Vita			
Phone (949) 7		jvita@sellnewhomes.com			
Fax (949) 7					51.
Course C			Hours	Classroom ✓	Distance
E17627	Certified New Home Sp		3		
E17628	Certified New Home Sp		9		✓
E17629	Residential Constructio	n Certified	9		✓
Departme One Federal	nt of Veteran's Affa	irs			00042 ation/Contact Inf
	וט				
St Paul MN 5 Phone(800) 8 Fax (612) 9	5111	Tim Knutson timothy.knutson@va.gov		x3716	
Phone(800) 8	5111 27-0611 70-5496	timothy.knutson@va.gov	Hours	x3716 Classroom ✓	Distance

dotloop 700 W Pete Rose Way #446 Cincinnati OH 45203 www.dotloop.com Phone(513) 739-5397 Fax	Meghan Ferguson mferguson@dotloop.com			00093 ation/Contact Inf
Course Offerings		Hours	Classroom	Distance
E17797 Managing Online Transact	tions	3	✓	✓
Gaughan & Connealy 4400 College Blvd Ste 190 Overland Park KS 66211 www.MidwestEstatePlan.com Phonε(913) 262-2000 Fax (913) 904-1348	Christopher Gaughan Chris@MidwestEstatePlan.com			00081 ation/Contact Inf
Course Offerings		Hours	Classroom	Distance
E17689 Listing Homes for Disabled	d or Deceased Clients	3	✓	
Home Warranty, Inc. PO Box 1 Rock Rapids, IA 51246 www.homewarrantyinc.com Phone(877) 977-4949 Fax (866) 977-4949	Lauren Van't Hof laurenv@homewarrantyinc.com			00091 ation/Contact Inf
PO Box 1 Rock Rapids, IA 51246 www.homewarrantyinc.com Phone(877) 977-4949		Hours		
PO Box 1 Rock Rapids, IA 51246 www.homewarrantyinc.com Phone(877) 977-4949 Fax (866) 977-4949	laurenv@homewarrantyinc.com	Hours 3	Alternate Loc	ation/Contact Inf
PO Box 1 Rock Rapids, IA 51246 www.homewarrantyinc.com Phone(877) 977-4949 Fax (866) 977-4949 Course Offerings	laurenv@homewarrantyinc.com		Classroom Code EE	ation/Contact Inf
PO Box 1 Rock Rapids, IA 51246 www.homewarrantyinc.com Phone(877) 977-4949 Fax (866) 977-4949 Course Offerings E17776 The Insider's Guide to Hor InterNACHI 1750 30th St Ste 301 Boulder, CO 80301 www.nachi.org Phone(303) 225-9149	laurenv@homewarrantyinc.com me Warranties Benjamin Gromicko education@internachi.org		Classroom Code EE	Distance
PO Box 1 Rock Rapids, IA 51246 www.homewarrantyinc.com Phone(877) 977-4949 Fax (866) 977-4949 Course Offerings E17776 The Insider's Guide to Hor InterNACHI 1750 30th St Ste 301 Boulder, CO 80301 www.nachi.org Phone(303) 225-9149 Fax Course Offerings	laurenv@homewarrantyinc.com me Warranties Benjamin Gromicko education@internachi.org	3	Classroom Code EE Alternate Local	Distance Distance Distance Distance

	ne Americas, FL 41 ′ 10020	Casey Adams cadams@icsc.org			0105 tion/Contact Inf
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17839	ICSC 2018 Heartland S	States Idea Exchange	3	✓	
3644 SW Burl Topeka KS 66	6611-2050 ealtoreducation.com	Rod McIntyre rmcintyre@kansasrealtor.com Diane Denham (785) 267-3610 Ext 2129			
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17019	Negotiation		3	✓	
E17020	Stellar Seller Services		3	✓	
E17193	Understanding the Res	idential Structure (GRI 102R)	9	✓	
E17194	Legal Environment of F	Real Estate (part of GRI 103R)	4	✓	
E17195	Legal Environment of F	Real Estate	4		•
E17196	Contract Law (part of G	RI 103R)	4	✓	
E17197	NAR Code of Ethics an	d Kansas RE License Law - REAL	4	✓	
E17198	Real Estate Investment	and Management (GRI 105R)	9	✓	
E17200	Environmental Issues in	n Your RE Practice	8		•
E17201	Introduction to Comme	rcial RE Sales	6		•
E17202	Red Flags		4		\checkmark
E17203	Risk Management		4		\checkmark
E17204	Uncovering Mold in Rea	al Estate	4		\checkmark
E17205	Legal Consideration for	the Real Estate Professional (GRI	8	✓	
E17207	Taxation and the Real I	Estate Professional (GRI 107E)	6	✓	
E17208	Fundamentals of Invest	tment Real Estate	4		✓
E17211	Relocation is a Team S	port	3	✓	
E17212	Code of Ethics "Behave	e Yourself"	3	✓	
E17213	Tech Tips GRI 106E		4	✓	
E17214	Outlook E-Marketing St	trategies (GRI 106R)	4	✓	
E17215	Fair Housing for the Re	sidential Real Estate Professional	3	✓	

E17216	Client Service: A meeting of the Minds (GRI 108)	4	✓	
E17217	Contract Law and Formation	4	✓	
E17218	Contract Law and Formation	3	✓	
E17219	NAR Code of Ethics and the Kansas Real Estate License	4	✓	
E17222	Today's Technology for the RE Professional	8	•	
E17223	Smart Business - Smart Money	4	✓	
E17224	How to Work with Real Estate Investment - Sellers	4	✓	
E17225	Real Estate Investing Made Easy	4	✓	
E17226	Price it Right: How to Determine What a Rental Property i	4	✓	
E17227	Exchangin Made Easy: How to do a Real Estate Exchang	4	✓	
E17228	Surefire Buyer Strategies	4	✓	
E17229	Foundations: How They Work and How to Keep Them Dr	4	✓	
E17230	Structural Concepts: Walls and Roofs	4	✓	
E17231	Understanding the Energy Envelope: Windows, Doors an	4	✓	
E17232	Finishes: Understanding Houses Inside and Out	4	✓	
E17234	Doing it Right: Smoothing the Process for Buyer and Selle	3	✓	
E17236	The Code of Ethics: Our Promise of Professionalism	4		✓
E17237	Customer Driven Service	3	✓	
E17238	KCRAR Forms - Mastering the Changes	3	✓	
E17243	KS Real Estate License Law and NAR Code of Ethics	4		✓
E17244	Outlook E-Marketing Strategies	6	✓	
E17500	SKILLS TO SERVE TODAY'S SAVVY CONSUMER	3	✓	
E17564	Mastering Real Estate Negotiating	4		✓
E17579	Tax Considerations for Home Owners	4		✓
E17580	Contract Law for Real Estate Professionals	4		✓
E17613	Successful Buyer Client Systems	4	✓	
E17622	Successful Seller Client Systems	4		✓
E17623	Real Estate Investing Made Clear	4		✓
E17685	Safety Matters	3	✓	
E17723	Beneath the Surface: Understanding the Anatomy of a Ho	6		✓
E17741	Meeting the Needs of Buyers and Sellers	4		•
E17755	Fair Housing and Beyond	4	✓	
E17783	The Power of Metricity	3	✓	
E17784	Working with Today's Buyers	3	✓	
E17785	Pricing and Positioning Houses to Sell Quickly	3	✓	

-	.	0.4.7		✓	
E17786	Extreme Disclosure 20		3		
E17787	Negotiate with Confide	ence: Get Results when Interests	3 C		
E17788	These Walls Can Talk	: Home Inspections and the Buy	er 3	✓	
E17812	Using RPR to Better S	Serve Buyers and Sellers with Da	ta 3	✓	
M17175	Required Salespersor	a & Broker Core	4	✓	
M17176	Required Salesperso	n & Broker Core (part of GRI 103	BR) 4	✓	
M17177	Required Salespersor	a & Broker Core	4		✓
M17178	Required Salespersor	a & Broker Core	3	✓	
M17179	Required Salespersor	a & Broker Core	3		✓
M17180	Required Salespersor	a & Broker Core - Commercial	3	✓	
M17181	Required Salespersor	a & Broker Core: Agency Options	3	✓	
M17182	Required Salespersor	a & Broker Core HS-QS	4	✓	
MB7184	Required Broker Core	: Salesperson Supervision, RES	PA 4	✓	
MB7185	Required Broker Core	- Common Violations: Identify a	nd 4	✓	
MB7186	Required Broker Core	- Common Violations	3	✓	
MB7187	Required Broker Core	- Common Violations: Identify a	nd 4		•
MB7188	Required Broker Core	: Brokerage Management and C	om 4	•	
MB7189	Required Broker Core	: Procedure Manual and Commo	n V 4	✓	
MB7190	Required Broker Core	: It's the Law: Common Violation	s 3	✓	
MB7191	Required Broker Core	: Broker Supervision and Commo	on 4		•
MB7504	Required Broker Core	: Supervision & Common Violation	ons 3	•	
MB7829	Required Broker Core	: Salesperson Supervision & Cor	mm 4		✓
11345 W Carr Wichita KS 67	209	Cindi Ferguson			00066 ation/Contact Inf
Phon∈(316) 20 Fax		cindi@kansasauctioneers.			
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17758	Elevating Your Real E	state Auction Service to the 2017	7 St 3	✓	

Kansas City Regional Association of Realtors

One Hallbrook Place, 11150 Overbrook

Leawood KS 66211

www.kcrar.com

Phone (913) 498-1100

Alison Trevor alisont@kcrar.com

Code ED0033

Alternate Location/Contact Inf

Fax (913) 4	98-1110			
Course C	<u>Offerings</u>	Hours	Classroom	Distance
E17248	Selling Real Estate Using Income Taxes	3	✓	
E17249	Corporate Relocation: It's a Team Sport	3	✓	
E17252	Behave Yourself! Mandatory Code of Ethics	3	✓	
E17254	This New House	3	✓	
E17255	The World of Warranties	3	✓	
E17256	Inspection Insights	3	✓	
E17259	Consumer Focused Seller Services	3	✓	
E17260	Radon for the Real Estate Transaction	3	✓	
E17261	Real Estate Auctions 101	3	✓	
E17262	Selling Foreclosures and REOs	3	✓	
E17263	Inspection Insights II	3	✓	
E17264	Less than 5 Years Experience?	3	✓	
E17266	Don't Come Up Short	3	✓	
E17269	Advanced Short Sales	3	✓	
E17271	Expanding Housing Opportunities	6	✓	
E17273	Understanding Appraisers	3	✓	
E17276	Mastering REO Transactions	3	✓	
E17277	That Doggone Mold	3	✓	
E17491	Stellar Seller Services	3	✓	
E17492	At Home with Diversity	6	✓	
E17495	Negotiation	3	✓	
E17508	Employer Assisted Housing	3	✓	
E17510	New Home Construction	3	✓	
E17531	Renovation Lending	3	✓	
E17554	RPR: Showing Consumers the Truth	3	✓	
E17581	Historic Properties	3	✓	
E17602	KCRAR Resale Contracts	3	✓	
E17646	Legislation Affecting Homeownership	3	✓	

E17647	Safety Matters		3	✓	
E17678	RPR Advanced: The F	Pricing Bullseye	3	✓	
E17726	The Hispanic/Latino M	larket	3	✓	
E17756	Retire the Fax Machine	e	3	✓	
E17765	Fair Housing: Residen	tial Professionals	3	✓	
E17828	Managing Online Tran	sactions	3	✓	
M17582	Required Salesperson	& Broker Core	3	✓	
MB7601	Kansas Required Brok	ker Core	3	✓	
3566 N Lake F Wichita, KS 6	Ridge CT 7205 erfinancing.com 09-8588	te (Open Mortgage) Mike Gonzales mike@mysmarterfinancing.com	L		D0086 eation/Contact Inf
Course O	fferings		Hours	Classroom	Distance
E17748	HECM for Purchase		3	✓	
KSU Agricu KSU Waters H Manhattan KS Phone(785) 53 Fax	66506-4023	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn			D0009 ation/Contact Inf
KSU Waters F Manhattan KS Phon∈(785) 53	Hall 66506-4023 32-6702	Mykel Taylor mtaylor@ksu.edu	Hours	Alternate Loc	
KSU Waters F Manhattan KS Phone(785) 53 Fax	Hall 66506-4023 32-6702	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn	Hours 3	Alternate Loc rvl@ksu.edu	ation/Contact Inf
KSU Waters F Manhattan KS Phone(785) 53 Fax Course Of A17279	Hall 66506-4023 32-6702 fferings	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn sers Winter Meeting		rvl@ksu.edu Classroom	ation/Contact Inf
KSU Waters F Manhattan KS Phone(785) 53 Fax Course Of A17279	Hall 66506-4023 32-6702 fferings Managers and Apprais	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn sers Winter Meeting sers Summer Meeting	3	rvl@ksu.edu Classroom	ation/Contact Inf
KSU Waters F Manhattan KS Phone (785) 53 Fax Course Or A17279 A17280 E17281 KSU Engin	Hall 6 66506-4023 82-6702 Ferings Managers and Apprais Kansas Income Tax In Eering Extension n Ave Ste 300 6 66502	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn sers Winter Meeting sers Summer Meeting estitute	3	Alternate Loc rvl@ksu.edu Classroom v Code EI	ation/Contact Inf
KSU Waters F Manhattan KS Phone(785) 53 Fax Course Or A17279 A17280 E17281 KSU Engin 2323 Anderso Manhattan KS Phone(785) 53	Hall 6 66506-4023 82-6702 Fferings Managers and Apprais Managers and Apprais Kansas Income Tax In eering Extension n Ave Ste 300 6 66502 82-6026	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn sers Winter Meeting sers Summer Meeting astitute Bruce Snead	3	Alternate Loc rvl@ksu.edu Classroom v Code EI	Distance
KSU Waters F Manhattan KS Phone(785) 53 Fax Course Of A17279 A17280 E17281 KSU Engin 2323 Anderso Manhattan KS Phone(785) 53 Fax	Hall 6 66506-4023 82-6702 Fferings Managers and Apprais Managers and Apprais Kansas Income Tax In eering Extension n Ave Ste 300 6 66502 82-6026	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn sers Winter Meeting sers Summer Meeting estitute Bruce Snead bsnead@ksu.edu	3 3 6	rvl@ksu.edu Classroom Classroom Alternate Local	Distance Distance Distance Distance
KSU Waters F Manhattan KS Phone(785) 53 Fax Course Of A17279 A17280 E17281 KSU Engin 2323 Anderso Manhattan KS Phone(785) 53 Fax Course Of	Hall 6 66506-4023 82-6702 Ferings Managers and Apprais Kansas Income Tax In Eering Extension n Ave Ste 300 6 66502 82-6026 Ferings	Mykel Taylor mtaylor@ksu.edu Rich Llewelyn sers Winter Meeting sers Summer Meeting estitute Bruce Snead bsnead@ksu.edu Professionals	3 6 Hours	rvi@ksu.edu Classroom Code Ei Alternate Loc	Distance Distance Distance Distance

Lamunyon 1541 18th Rd Clay Center K www.lamunyo Phone(785) 63 Fax (785) 63	<u>n.com</u> 32-1259	Mike Lamunyon mikelamunyon@gmail.com			0083 tion/Contact Inf
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17716	Radon Gas: Impact on Hea	alth & Real Estate	3	✓	
3636 Alpaca F Joplin MO 648	304 oolofrealestate.com	Nancy Lowry nancy@lowryschoolofrealestate	e.com		
Course O	fferings		Hours	Classroom	Distance
E17001	Issues Facing Real Estate	Licensees	3	✓	
E17296	Listing Presentation		4	✓	
E17297	Listing Presentation		4		✓
E17298	Listing Presentation		3	✓	
E17299	Listing Presentation		3		✓
E17300	Representing the Buyer Cl	ient	4	✓	
E17301	Representing the Buyer Cl	ient	4		✓
E17302	Representing the Buyer Cl	ient	3	✓	
E17303	Representing the Buyer Cl	ient	3		✓
E17304	Fair Housing		4	✓	
E17305	Fair Housing		4		•
E17306	Fair Housing		3	✓	
E17307	Fair Housing		3		✓
E17308	New Home Construction		4	✓	
E17309	New Home Construction		4		✓
E17310	New Home Construction		3	✓	
E17311	New Home Construction		3		✓
E17312	Code of Ethics		4	✓	
E17313	Code of Ethics		4		✓
E17314	Code of Ethics		3	✓	
E17315	Code of Ethics		3		•

E17316	Environmental Issues:	Mold, Radon and Lead	4	✓	
E17317	Environmental Issues:	Mold, Radon and Lead	4		✓
E17318	Environmental Issues:	Mold, Radon and Lead	3	✓	
E17319	Environmental Issues:	Mold, Radon and Lead	3		✓
E17320	FHA Financing		4	✓	
E17321	Lawsuits		3	✓	
E17322	Representation Option	ns	3		•
E17323	Representation Option	ns	3	✓	
E17324	Contract Issues		3	✓	
E17325	Negotiating		3	✓	
M17284	Required Salespersor	and Broker Core	4	✓	
M17285	Required Salespersor	and Broker Core	4		\checkmark
M17286	Required Salespersor	and Broker Core	3	✓	
M17287	Required Salespersor	and Broker Core	3		✓
MB7288	Required Broker Core	: Management	4	✓	
MB7289	Required Broker Core	: Management	4		✓
MB7290	Required Broker Core	: Management	3	✓	
MB7291	Required Broker Core	: Management	3		✓
MB7292	Required Broker Core	: Introduction to Commercial Real E	6	✓	
MB7293	Required Broker Core	: Introduction to Commercial Real E	6		✓
MB7294	Required Broker Core	: Introduction to Commercial Real E	4	✓	
MB7295	Required Broker Core	: Introduction to Commercial Real E	4		✓
MB7655	Required Broker Core	: Management/Audits - Contracts	3	✓	
MB7659	Required Broker Core	: Mgmt & Audits: Contracts	4	✓	
McKissock 218 Libert Stra Warren, PA 1 www.mckisso Phonε(800) 32 Fax (814) 72	eet 6365 <u>ck.com</u> 28-2008	Tom Davidson nichole.boston@mckissock.con Nichole Boston			
Course O			Hours	Classroom	Distance
E17335	Basics of Green Build	ng for Real Estate	3		•
E17527	A New Look at Contra	ct Law	3		•
E17571	How to Work with RE	Investors-Part 1	3		•
E17572	How to Work with RE	Investors-Part 2	3		•

	E17594	It's High Tide you Got the F	Facts abt Flood Insurance	3		•
	E17595	The End of the Paper Trail	How to Conduct Paperless Tra	3		✓
	E17620	Liens, Taxes & Foreclosure	es	3		•
	E17653	Know the Code: Your Guid	e to the Code of Ethics	3		•
	E17660	The Basics of Land Manag	ement	3		•
	E17661	The New FHA Handbook for	or Real Estate Professionals	3		•
	E17707	Urbanization and the 18-ho	our City	3		•
	E17708	Real Estate Investing: Beyo	ond the Basics	3		•
	E17709	Using Retirement Assets to	Purchase Real Estate	3		•
	E17710	Crowd Funding in Real Est	ate	3		•
	E17711	Millennials are Changing R	eal Estate: Are You Ready?	3		•
	E17712	Affordable Housing Opport	unities for Low-Moderate Inco	3		•
	E17713	Americans with Disabilities	Act ADA	3		•
	E17715	Uncovering the Facts Abou	it Mortgage Financing	3		•
	E17717	National Marketing, Negotia	ations & Closing the Sale	3		✓
	E17727	How Technology Can Ruin	Your Real Estate Business	3		✓
	E17729	Real Estate Safety: Protect	Yourself and Your Client	3		•
	E17766	Finding Your Focus: Niche	Marketing for Real Estate	3		✓
	E17771	Going Green: Elements of	an Eco-Friendly Home	3		•
	E17780	The Secrets of Residential	Investing	4		•
	E17830	Policy Issues Facing Broke	erages Today	3		•
	E17832	The Doctor is In: Diagnosir	ng Your Risk Management	3		•
	M17326	Required Salesperson and	Broker Core: KS BRRETA	3		✓
	MB7327	Required Broker Core: Kar	sas Trust Fund Handling	3		•
4	filitary Mo 12705 Grand Novi, MI, 4837		Michael Fischer			0089 tion/Contact Inf
			militarymortgagebootcamp@gm	nail.com		
	Phon∈(734) 39 =ax	95-7797				
	Course O			Hours	Classroom	Distance
	E17767	Presenting a VA Offer Selle	ers Will Accept	3	✓	

PDH Acade	emy				0067 tion/Contact Inf
Pewaukee W	l 53072	Chloe Lorenz			
www.pdhacad		pdhacademy@gmail.com			
Phon∈(888) 5	64-9098				
Fax (888) 5	64-9098				
Course O	offerings		Hours	Classroom	Distance
E17686	Green Housing Essentials	3	3		✓
E17700	Fair Housing Made Easy		3		✓
E17701	Double Trouble Antitrust a	and Misrepresentation	3		✓
E17853	Real Estate Agent Safety		3		✓
E17854	Real Estate Finance		3		✓
M17688	Required Salesperson and	d Broker Core	3		✓
MB7687	Required Broker Core: Su	ccessfully Managing Your Brok	3		•
MB7702	Required Broker Core - M	anagement: Analyzing the Fina	4		•
1341 West 6t Erie, PA 1650	05 deducation.com 55-7437	Joseph Lewandowski joe@preferrededucation.com			0094 tion/Contact Inf
Course O	offerings		Hours	Classroom	Distance
E17805	Avoiding the Aggravations	of Home Inspections	3	✓	
E17806	Managing the Home Inspe	ection	3	✓	
E17807	Radon and Real Estate To	ransactions	3	✓	
E17808	Kitchen and Bath Appliand	ces: What Real Estate Agents N	3	✓	
E17809	Residential Structural Insp	pections: For Real Estate Agents	3	✓	
E17810	Top 10 Most Common Ho	me Defects: For Real Estate Ag	3	✓	
8113-A N Oal Kansas City N	MO 64118 teprepschool.com 55-2087	Ron Levin realestateprepschool@yahoo.c	<u>om</u>		0034 tion/Contact Inf
Course O			Hours	Classroom	Distance
E17359	1031 Tax-Free/Tax-Defer	red Exchanges	3		•
E17361	Ethics and the Practice of	•	3		•

E17521	MO Laws Governing t	he Tr	ansfer of Real Property	3	✓		
E17609	Code of Ethics & Standards of Practice				✓		
E17656	Sales Contract Key Issues & Red Flags				✓		
E17657	Fair Housing			3	✓		
E17676	Credit Score & Identity	y The	ft	3	✓		
M17346	Required Salespersor	n and	Broker Core: Brokerage Relati	3	✓		
M17347	Required Salespersor	n and	Broker Core: Brokerage Relati	3			✓
MB7348	Required Broker Core	: Pro	cedure Manual and Common V	3	✓		
MB7349	Required Broker Core	: Pro	cedure Manual and Common V	3			✓
MB7651	Required Broker Core	: Bro	ker Supervision & Escrow Acct	3	✓		
3135 Logan V Traverse City	alley Rd MI 49684 etraininginstitute.com I3-2966	e (C	Sertified Training Institut Jenny MacDowell jenny@onlinecti.com	te)	Code E Alternate Loc	D0099 cation/Cor	itact Inf
Course O				Hours	Classroom	Dista	ance
E17813	Code of Ethics			3			✓
E17814	Real Estate Contracts	;		4			✓
E17815	Real Estate Disclosur	e Law	/S	3			✓
E17816	Environmental Issues			3			✓
E17817	Finance			3			✓
E17818	Fair Housing			3			✓
E17819	Lead Paint Awareness	S		4			✓
E17820	Personal Safety & Sel	f Def	ense	4			✓
E17822	Taxes			3			✓
E17823	Risk Management			3			✓
M17831	Required Salespersor	ı & Bı	oker Core: Agency & Brokerag	3			✓
MB7821	Required Broker Core	: Pra	ctical Brokerage	3			✓
RealEstate 2070 Silver Ci Russellville TN RealEstateCE Phone(888) 89 Fax (888) 59	ty Rd N 37860 .com 95-8839		Amy Zanzinger support@realestatece.com		Code E Alternate Loc Amy@RealE		
Course O				Hours	Classroom	Dista	ance

E17643	Building Green			3		✓
E17644	Doing the Right Thing-	The Code		3		✓
E17645	Personal Safety			3		✓
E17664	Avoiding Common Mis	takes		3		✓
E17737	Floods and other Natu	ral Hazard	S	3		✓
E17824	Fair Housing for the R	eal Estate	Industry	3		✓
E17825	Managing Conflicts with	th Tenants,	, Clients, and Employees	3		✓
E17826	The Millennials are Ch	anging Rea	al Estate!	3		✓
E17827	Tiny Homes and Othe	r Alternativ	e Properties	3		✓
M17728	Required Salesperson	& Broker (Core	3		✓
MB7642	Required Broker Core	: Managem	nent and Common Violati	3		•
9457 S UNIVE		Magg	HAPTER gie Thomas ksrli.com			D0068 cation/Contact Inf
Course O	fferings			Hours	Classroom	Distance
E17677	Land Investment Analy	/sis		9	✓	
E17781	Mastering Real Estate	Negotiatio	ons	9	✓	
E17782	Real Estate Mapping	Technologie	es & Techniques	8	✓	
E17792	Land 101 - Fundamen	tals of Land	d Brokerage	9	✓	✓
E17793	Tax Deferred 1031 Ex	changes		8	✓	✓
E17794	Site Selection			9	✓	
E17795	Land Real Estate Deve	elopment		9	✓	
Realtors of 170 W Dewey Wichita KS 67 www.sckrealto Phone(316) 26 Fax (316) 26	7202 <u>ors.com</u> 63-3167	Cindi	Ferguson <u>@sckrealtors.com</u>			D0069 cation/Contact Inf
Course O				Hours	Classroom	Distance
E17428	ABC's & 123's of the F	Purchase C	Contract	3	✓	
E17436	Boomers and Beyond:	Working w	with an Aging Population	3	✓	
E17515	Miltary Relocation Pro	fessional		6	✓	
E17615	Financial Roundtable			3	✓	

E17680	e-PRO Day 1		6	✓	
E17684	Pricing Strategies: Mas	storing the CMA	6	✓	
E17698	Commercial Code of E		3	✓	
E17759		ur Business: Prospecting for the He	3	<u>✓</u>	
E17760	Mechanics of a Mecha		3	<u>✓</u>	
E17761		Navigating Your Way to a Success	3	<u> </u>	
E17764	REALTOR CSI: Code		3	✓	
E17770		It's All About the Consultation	3	<u> </u>	
E17778	Real Estate Negotiatio		9	<u> </u>	
E17779	Senior Real Estate Spe	•	9	<u>✓</u>	
E17779	•	vanced Contracts Course	3	<u>✓</u>	
E17790		cusing on a Consumer Driven Exp	3	<u>✓</u>	
E17791	•	Build Wealth Representing Investor	6	✓	
E17798	Getting to the Why: St		3	<u>✓</u>	
E17799 E17833				✓	
E17834	Accredited Buyer's Rep		9	✓	
	Millenials Are People T		3	✓	
E17840	Auction 101: Going O	_	3	✓	
E17855		verse Mortgage & Celebrities	3	✓	
M17753		Broker Core: Agency Toolbox Esse	3	▼	
MB7516	Required Broker Core:		3		
MB7754	•	– RISK: Your Business is NOT a G	3		
MB7835	Required Broker Core:	Managing a Multi-Generational Bu	6	✓	
Realty Sch 3241 E Dougla	ool of Kansas				00021 ation/Contact Inf
Wichita KS 67	218	Larry Rickard			
www.rsk.net	DE 2652	ldr685@cox.net			
Phone (316) 68 Fax (316) 68					
Course O			Hours	Classroom	Distance
MB7365	Required Broker Core	- Money and Interest Rates and Br	4		•
MB7367	Required Broker Core	- The Settlement Process: Debits a	4		✓

Reece & Nichols Training Center

11601 Granada

Leawood KS 66211

www.training.reeceandnichols.com

Phone (013) 266-5635

Kathy McCarty

kathymccarty@reeceandnichols.com

Code ED0035 Alternate Location/Contact Inf

Phone(913) 2 Fax (913) 9	66-5635 81-6897			
Course O	<u>fferings</u>	Hours	Classroom	Distance
E17384	Ninja Selling CRS	6	✓	
E17385	Fair Housing, Antitrust and Agency	3	✓	
E17386	Mold Education and Detection	3	✓	
E17387	The Code and the Law	3	✓	
E17388	Federal Fair Housing	3	✓	
E17389	Introduction to New Homes I	3	✓	
E17390	Introduction to New Homes IV	3	✓	
E17391	Negotiating Strategies for Real Estate	3	✓	
E17392	Environmental Concerns Associated with Real Estate Tra	3	✓	
E17393	Minimizing Risk to Environmental Health Hazard	3	✓	
E17394	MO Core: General Issues Regarding Real Estate Practice	3	✓	
E17395	Sold! The Revised Resale Contract of KCRAR	3	✓	
E17396	Code of Ethics	3	✓	
E17397	Agents and Home Inspections	3	✓	
E17398	Introduction to FHA	3	✓	
E17399	Keeping it Legal	3	✓	
E17400	SFR Designation Course - Short Sales and Foreclosures	6	✓	
E17401	Negotiate This!	3	✓	
E17402	Accredited Buyer Representative	9	✓	
E17403	Commercial Real Estate Law and Disorder	3	✓	
E17404	Renovation Lending	3	✓	
E17405	Selling HUD Homes	3	✓	
E17406	Successfully Selling HUD Homes	3	✓	
E17407	Generation Buy	6	✓	
E17408	Green 100: Real Estate for a Sustainable Future	6	✓	
E17409	BPOs: The Agent's Role in Valuation Process Course	6	✓	
E17410	Green 200: The Science of Green Building	6	✓	
E17411	Price-Valued and the Money Game	3	✓	

E17412	Pitfalls of Developing R	eal Estate	3	✓	
E17413	Green 300: Greening Y	our Real Estate Business	6	✓	
E17453	SRES: Seniors Real Es	state Specialist Designation Course	9	✓	
E17474	Advanced Short Sales:	Closing the Deal	3	✓	
E17576	CRS 201 Listing Strate	gies for the Residential Specialist	9	✓	
E17631	TILLA-RESPA Integrate	ed Disclosures	3	✓	
E17632	CRS 202: Effective Buy	ver Sales Strategies	9	✓	
E17752	Real Estate Investing: E	Build Wealth Representing Investor	6	✓	
E17768	Safety and Defense		3	✓	
E17769	House Construction as	a Selling Tool	9	✓	
E17772	Certified New Home Sa	ales Professional (CSP)	9	✓	
E17802	Managing Online Trans	actions	3	✓	
E17803	Design/Build Solutions	for Aging & Accessibility (CAPS II)	6	✓	
E17804	Marketing & Communic	eation Strategies for Aging & Acces	6	✓	
M17381	Required Salesperson	and Broker Core	3	✓	
M17382	Required Salesperson	and Broker Core: Examples of Age	3	✓	
MDZ000	Required Broker Core -	Brokerage Relationships, Misrepr	3	✓	
MB7383	required Broker core	Brokerage Relationships, Misroph			
Renovation 15835 Switzer Overland Park	n Lending School r Rd k, KS 66221	Troy Fairchild troy@renosmadeeasy.com			0087 tion/Contact Inf
Renovation 15835 Switze	n Lending School r Rd k, KS 66221	Troy Fairchild			
Renovation 15835 Switzer Overland Park	n Lending School r Rd k, KS 66221 91-7969	Troy Fairchild	Hours	Alternate Loca Classroom	
Renovation 15835 Switzer Overland Park Phone (785) 69 Fax	n Lending School r Rd k, KS 66221 91-7969	Troy Fairchild troy@renosmadeeasy.com		Alternate Loca	tion/Contact Inf
Renovation 15835 Switzer Overland Park Phone (785) 69 Fax Course O E17757 The CE Sh 5670 Greenwood V www.thecesho Phone (888) 82	n Lending School r Rd k, KS 66221 91-7969 fferings Renovation Loan Progr op, Inc ood Plaza Blvd Ste 420 illage CO 80111 pp.com 27-0777	Troy Fairchild troy@renosmadeeasy.com ams Rebecca Piltingsrud rebecca.piltingsrud@theceshop Dan Tracy dan@theceshop.cor	Hours 3	Classroom Code ED Alternate Loca (720) 390-380	Distance Distance Distance
Renovation 15835 Switzer Overland Park Phone (785) 69 Fax Course O E17757 The CE Sh 5670 Greenwe Greenwood V www.theceshe Phone (888) 82 Fax (888) 70	n Lending School r Rd k, KS 66221 91-7969 fferings Renovation Loan Progr op, Inc ood Plaza Blvd Ste 420 illage CO 80111 op.com 27-0777 08-8212	Troy Fairchild troy@renosmadeeasy.com ams Rebecca Piltingsrud rebecca.piltingsrud@theceshop	Hours 3	Classroom Code ED Alternate Loca	Distance Distance Distance
Renovation 15835 Switzer Overland Park Phone (785) 69 Fax Course O E17757 The CE Sh 5670 Greenwood V www.thecesho Phone (888) 82	n Lending School r Rd k, KS 66221 91-7969 fferings Renovation Loan Progr op, Inc ood Plaza Blvd Ste 420 illage CO 80111 op.com 27-0777 08-8212	Troy Fairchild troy@renosmadeeasy.com ams Rebecca Piltingsrud rebecca.piltingsrud@theceshop Dan Tracy dan@theceshop.com education@theceshop.com	Hours 3	Classroom Code ED Alternate Loca (720) 390-380 support@thece	Distance Distance Distance Distance
Renovation 15835 Switzer Overland Park Phone(785) 69 Fax Course O E17757 The CE Sh 5670 Greenwood V www.theceshore(888) 82 Fax (888) 70 Course O	n Lending School r Rd k, KS 66221 91-7969 fferings Renovation Loan Progr op, Inc ood Plaza Blvd Ste 420 illage CO 80111 op.com 27-0777 08-8212 fferings	Troy Fairchild troy@renosmadeeasy.com ams Rebecca Piltingsrud rebecca.piltingsrud@theceshor Dan Tracy dan@theceshop.cor education@theceshop.com w on E-Signatures	Hours 3 D.com M	Classroom Code ED Alternate Loca (720) 390-380 support@thece	Distance Distance Distance Distance Distance Distance
Renovation 15835 Switzer Overland Park Phone(785) 69 Fax Course O E17757 The CE Sh 5670 Greenwood V www.theceshoe Phone(888) 82 Fax (888) 70 Course O E17017	n Lending School r Rd k, KS 66221 91-7969 fferings Renovation Loan Progr op, Inc ood Plaza Blvd Ste 420 illage CO 80111 op.com 27-0777 08-8212 fferings Sign Here: Contract Lav	Troy Fairchild troy@renosmadeeasy.com ams Rebecca Piltingsrud rebecca.piltingsrud@theceshor Dan Tracy dan@theceshop.cor education@theceshop.com w on E-Signatures ale Clients	Hours 3 D.com Hours 3	Classroom Code ED Alternate Loca (720) 390-380 support@thece Classroom	Distance Distance Distance Distance Distance Seshop.com Distance

E17140	Keeping it Honest: Understanding RE and Mortgage Frau	3	✓
E17141	Title and Escrow: Two Families, One Transaction	3	✓
E17147	Today's MLS: New Paradigms, Better Results	3	✓
E17148	Going Green: The Environmental Movement in Real Estat	3	✓
E17149	Roadmap to Success: Business Planning for Real Estate	3	✓
E17151	Real Estate Investors and Your Business	3	✓
E17154	Seniors Real Estate Specialist (SRES designation course)	9	✓
E17157	At Home with Diversity	8	✓
E17158	Real Estate Marketing Reboot: Innovate>Relate>Different	6	✓
E17159	RPR: Real-Time Data, Market Knowledge, Informed Cons	3	✓
E17160	Generation Buy	6	✓
E17494	Anatomy of Commercial Building	3	✓
E17495	The Fundamentals of Commercial Real Estate	3	✓
E17498	REO Properties: Responsibilities, Education & Opportuniti	6	✓
E17506	Client Advocacy in Commercial Real Estate	3	✓
E17507	Investment Strategies in Commercial Real Estate	3	✓
E17583	Protect Your Clients with Data Privacy & Security	3	✓
E17584	Did You Serve - Identifying Homebuying Advantages for V	3	✓
E17585	Code of Ethics: Good for Your Clients & Your Business	3	✓
E17586	Military Relocation Professional Certification	6	✓
E17591	Commercial Ethics	3	✓
E17599	Discovering Commercial Real Estate	3	✓
E17603	Expanding Housing Opportunities	3	✓
E17604	Short Sales & Foreclosures: What Pros Need to Know	6	✓
E17605	New Home Construction & Buyer Rep: Pros, Product, Pro	6	✓
E17606	Home Sweet 2nd Home: Vacation, Inv, Luxury Properties	6	✓
E17607	Accredited Buyer's Representative Designation Course	9	✓
E17608	Seller Representative Specialist (SRS) Designation Cours	9	✓
E17614	Personal Safety	3	✓
E17663	REALTOR Code of Ethics Training	3	✓
E17704	Pricing Strategies: Mastering the CMA	6	✓
E17705	Real Estate Safety Matters: Safe Business=Smart Busine	3	✓
E17706	Attracting Online Consumers: Listings and Syndication	3	✓
E17773	Marketing, Advertising, and Social Media Compliance	3	✓
E17774	Green Day 1: Resource-Efficient Homes: Retrofits, Remo	6	✓

E17775	Green Day 2: Represent	ing Buyers and Sellers of Resour	6		✓
E17796	Code of Ethics in Action:	Real-Life Applications	3		•
E17800	Marijuana in Real Estate		3		•
E17801	Working with Real Estate	e Investors: Understanding Invest	3		•
M17589	Required Salesperson &	Broker Core: Taking the Mystery	3		•
MB7502	REQUIRED BROKER C	ORE: Commercial Landlord Repr	3		•
MB7503	REQUIRED BROKER C	ORE: Determining Value of Com	3		•
MB7590	Required Broker Core: L	eadership Safari:Brokerage to Ne	3		✓
	demy.com 09-1856	my Tameka Bryant info@treh-academy.com			0107 ation/Contact Inf
Course O	<u>fferings</u>		Hours	Classroom	Distance
E17856	Discovering Commercial	Real Estate	3	✓	
E17857	Employer Assisted Hous	ing - Unlock a New Market	4	✓	
 E17858	You Don't Look Good in	Orange! Prevent Mortgage Fraud	3	✓	
Training Co 14301 N 87th Scottsdale AZ www.trainingc Phone(480) 51 Fax	St #106 85260 ove.com	Steven Jordan help@trainingcove.com			0084 ation/Contact Inf
Course O	fferings		Hours	Classroom	Distance
A17721	Introduction to Property	Appraisal	3		✓
E17718	Building Green, Building	Smart	3		✓
E17719	Fair Housing for Real Es	tate Professionals	3		✓
E17720	Drugs, Disasters and Oth	ner Disclosures	3		✓
M17751	Required Salesperson as	nd Broker Core	3		✓
MB7750	Required Broker Core		3		✓

University of Missouri- Kansas City 5100 Rockhill Road					D0104 cation/Contact Inf	
Kansas City, MO		Charles C. Connely IV				
www.umkc.edu		connelyc@umkc.edu				
Phon∈(816) 235	5-5131	James DeLisle				
Fax		delislej@umkc.edu				
Course Offe	erings		Hours	Classroom	Distance	
E17837 2018 Real Estate Trends and Investment Criteria		7	✓			
Van Eduacti	an			Code El	D0060	
				Alternate Location/Contact Inf New Direction IRA, 1070 W		
Course Offerings E17837 2018 Real Estate Trends Van Education 5345 Arapahoe Ave Ste 7 Boulder, CO 80303 www.vaned.com Phone(800) 455-8349 Fax Course Offerings E17619 Broker's Guide to RE Pure Western Specialty Contractors 7401 Alabama Ave St. Louis MO 63122 www.westernspecialtycontractors.co Phone(636) 575-5044 Fax Course Offerings		Caroline Litwinski				
·		ahughes@ndira.com		Louisville, CO 80027		
		Clay Malcolm 877-742-1270		ŕ		
` '		Allison Hughes		cmalcolm@n	dira.com	
Course Offe	erings		Hours	Classroom	Distance	
E17619 I	Broker's Guide to RE Pu	rchases for IRAs & Qualified Plan	4	✓		
7401 Alabama A St. Louis MO 63 www.westernsp Phone(636) 575	Ave 3122 ecialtycontractors.co	Tanya Shepherd tanyas@westerngroup.com			D0095 cation/Contact Inf	
	erinas		Hours	Classroom	Distance	
-		3	✓			
Wichita Area Builders Association 730 N Main					D0025 cation/Contact Inf	
Wichita KS 67203		Wesley E. Galyon				
Phone(316) 265-4226 Fax		debra@wabahome.com Debra Moore				
Course Offe	erings		Hours	Classroom	Distance	
E17438	Certified New Home Sal	es Professional	9	✓		
E17439	IRM IV - New Home Sale	es Management/Strategies/Traini	9	✓		
E17440	Advanced CSP I		9	✓		
E17441	The Main Event(s) - Kno	ock Out New Home Marketing	4	✓		
E17442	The Answer to the Ques	tion Is Now!	4	✓		
E17443			4	✓		
E17444	Closing the Sale		4	•		

E17445	Creative Marketing vs Selling			✓	
E17446	25 Tough Market Home Selling Secrets			✓	
E17447	Creating Urgency in a Non-Urgent Housing Market			✓	
E17448	Effective Marketing on a Shoestring Budget		6	✓	
E17449	Internet Marketing: Taking New Home Sales to the Next L			✓	
E17450	Low Cost Marketing Strategies		6	✓	
E17577	Selling the Newly Constructed Home		4	✓	
E17578	The New Home Buying Process		4	✓	
Wichita State University 185 Fairmount Wichita KS 67206-0077 Dr. Stanley Longhofer realestate@wichita.edu Phone(316) 978-7163		Dr. Stanley Longhofer realestate@wichita.edu			0026 ation/Contact Inf
Fax (316) 97	78-3263				
Fax (316) 97 <u>Course O</u>	78-3263		Hours	Classroom	Distance

If you need this list in a larger font or other accomodation, please email krec@ks.gov.